

BTS NÉGOCIATION ET DIGITALISATION DE LA RELATION CLIENTS

ANGLAIS OBLIGATOIRE

SESSION 2023

MISE EN SITUATION 8: YAKUIN PORTABLE AIR CONDITIONER NECK FAN



Price : 39.99 \$

This is different from most mini fans in the market. We can call this mini portable air conditioner. Boasting semiconductor technology, it can effectively bring down the high temperature around you. Cord included.



High Quality Lithium Battery

3H \approx **4-8**
HOUR CHARGE USE HOUR

Built in 1800mAh*2 lithium batteries

Charger Vehicle-Mounted USB Port Power Bank Laptop USB port

SITUATION:

You work as a sales advisor at Currys and meet a potential customer who is hesitating to buy the Yakuin Portable Air Conditioner Neck Fan. Prepare your arguments to reassure and convince him/her and satisfy his/her needs. He / She is worried about:

- The functions of the item
- The durability of the item
- The battery
- The after-sales service